NSW Productivity and Equality Commission

Smarter regulation through experiments

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Key takeaways



- Regulation can have economic costs it is not free
- The pandemic showed experiments can support proactive, evidence-based regulatory policy
 - → Achieve objectives (public safety, consumer wellbeing, etc) while imposing fewer costs
- We should experiment to drive smarter regulation



Background

Regulation can have economic costs





Good regulation enables the economy, community and environment to flourish.

But it is not without costs:

- Business \rightarrow compliance, reporting
- **Government** \rightarrow admin, enforcement
- **Economic** \rightarrow reduced activity, barriers to competition

Regulation is *globally* competitive:

There are costs to "being overly cautious or abandoning the project of trying to establish a meaningful basis for regulation."²

¹NSW Treasury (2020). Regulating for NSW's Future

² Fenwick, M., Kaal, W. A. and Vermeulen, E. P. M. (2017). "Regulation Tomorrow: What Happens When Technology is Faster than the Law?"

COVID-19 – the experiment in experimenting





COVID-era rule changes offered natural experiments in relaxing regulations.

'What will happen if we change this rule?'

Evaluation estimated <u>\$3.1 bn</u> net benefits to NSW over 10 years¹. → E.g. 24-hr supermarket deliveries

The Commission's work in regulatory experimentation







What is a regulatory experiment?



Definition

A regulatory experiment tests the performance of a new regulatory scheme or process against existing or possible alternatives.

Examples include



Compliance requirements



Waivers / exemptions



Internal

processes

Customer communications Regulators use a variety of methods to determine whether a policy change works



Before-and-after studies



Quasi-experiments



Randomised controlled trials



Regulatory sandbox





Benefits of experimenting

Experimenting can support adaptable and efficient regulation







Barriers to experimenting

If it's useful, why are there so few regulatory experiments?



• 25 semi-structured interviews with regulators involved with experimentation¹.

Barriers	Resource constraints	Risk aversion	Negative attitudes
Examples	Lack of time, data and skills	Fear of inconclusive results or catastrophic outcomes	Status quo bias, and active resistance from stakeholders
What regulators told us	<i>"Experiments are generally good, but they can be time consuming and politically difficult (especially if things go wrong)"</i>	" Risk perception - that's the biggest barrier people see a risk in changing supposedly working systems to something that is unknown."	"Sometimes the barrier to change is: 'this is the way we do things' "



Supporting a culture of experimentation

Regulatory experiments: where to begin



1. Foster an experimentation culture

- \rightarrow Start with small wins
- \rightarrow Publicise experiments and celebrate them (regardless of 'success')

2. Develop skills and expertise

- → Build internal capacity
- → Partner with experts

3. Build institutional support

- → Secure the backing of senior leaders who can 'champion' for experimentation
- → Have a clear scope and objective



Thanks for your time!

Questions?



Appendix

Growth in the stock of regulation is not just a NSW problem





Allen, D., Wild, D. and Hogan, B. (2016). On Regulation, Productivity and Growth. Institute of Public Affairs.

Experiments are happening across a range of policy areas





Figure 2: Australian policy randomised trials by policy area

Gambling Immigration

COVID-19 – the experiment in experimenting





Scoping suitable candidates for regulatory experiments





Increasing use of randomised trials in Australia



Figure 1: Australian policy randomised trials by year, 1990–2023



- There is growing appetite for experimental evidence to inform policy decisions.
- 83% of Australians support the use of randomised trials¹ though careful communication is important!

¹Biddle et al. 2023. Public support for Randomised Controlled Trials and nudge interventions in Australian Social Policy, Australian National University.

Regulatory experimentation is on the rise



Canada

- Centre for Regulatory Innovation (est. 2018)
- Published the Regulators' Experimentation Toolkit (which heavily influenced our thinking)

OECD

- Playing a key role in advocating for Regulatory Experimentation
- Published 2024 Policy Paper
- Runs the Observatory of Public Sector Innovation (OPSI) to serve as a knowledge hub



UK > World first 'nudge unit' (est. 2010)

 World first regulatory sandbox (est. 2015)

Australia

- Behavioural insights (NSW, VIC, C'wlth)
- Sandboxes (energy, finance, transport)
- Though current focus among regulatory reform units is on post-implementation evaluation

 New Zealand
Innovative trial of build contracts to deliver social houses faster.

- There are 240 behavioural insights units operating in governments globally
 - There are >100 regulatory sandboxes around the world (<u>OECD</u>)